

Press Release
Rhyze Solutions + Vantage West
Monday, October 14, 2024

Capital Markets CUSO Rhyze Solutions Welcomes Vantage West Credit Union as Newest Owner-Partner

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Rhyze Solutions, the capital markets CUSO co-founded in partnership with Everwise Credit Union and Allied Solutions, is pleased to welcome Vantage West Credit Union, a \$3 billion credit union headquartered in Tucson, Arizona, as its newest owner-partner. Rhyze is delivering a variety of loan and liquidity solutions, built with a six-pillar focus: Multi-Asset-Class, End-to-End, Modular, Accredited & Federated, Investment Grade, and Credit Union Native.

To date, Rhyze has been primarily focused on delivering solutions in the Commercial Real Estate asset class, with a portfolio under management that will soon exceed \$200 million. In less than a year since its launch, Rhyze has built an expansive network of credit union partners with total asset sizes ranging from less than \$500 million to more than \$25 billion. Adding more credit unions and other financial institutions to the ownership group has been part of the CUSO's plans since inception.

Rhyze CEO Syd Libsack said the addition of Vantage West "is a milestone moment in our growth journey, adding support in all six of our company's pillars." He added, "Their leadership and expertise is another great fit, and we are excited to engage with Vantage West as an owner-partner, strategic customer, and valuable member of the Rhyze advisory board."

Vantage West emphasized the importance of the partnership, indicating that it will add more value to their credit union and its members. "We are excited to partner with the team at Rhyze, as the CUSO's capital markets solutions will help us attain our strategic goals," said Vantage West President and CEO, Sandra Sagehorn-Elliott. Investing in capital markets capabilities is important for credit unions, as has been highlighted recently during the rapidly changing rate environment. According to Jeremy Pinard, Chief Lending & Payments Officer for Vantage West, "Credit unions that prioritize capital markets capabilities for their lending activities are better positioned for sustainable growth and balance sheet flexibility. Our partnership with Rhyze is an example of our commitment to maximize Vantage West's financial stability, which allows us to better serve our members."

"Now more than ever, the credit union industry needs increased collaboration among our brightest leaders to enhance the sophistication of our capital markets solutions," added Pete Hilger, CEO of Allied Solutions. "Vantage West has been an important longtime client of Allied's, and we couldn't be more excited to have them join the CUSO ownership group at Rhyze."

To learn more about **Rhyze Solutions**, visit rhyze.com.

About Vantage West Credit Union:

Striving to provide its members with the personalized service, knowledge and honesty they deserve in a financial partner, Vantage West is proud to be among the largest credit unions in Arizona. From a one-room Air Force barrack over 60 years ago to serving nearly 200,000 members as the largest credit union in Southern Arizona, Vantage West has been dedicated to earning and rewarding the loyalty of the people and communities they are connected with, so they can all thrive together. Learn more at vantagewest.org.

About Allied Solutions:

Allied Solutions is one of the largest providers of insurance, lending, risk management, and data-driven solutions to financial institutions. Allied Solutions uses technology-based solutions customized to meet the needs of more than 4,000 clients along with a portfolio of innovative products and services from a wide variety of providers. Allied Solutions is headquartered in Carmel, Indiana, with regional offices in Florida, Minnesota, South Dakota, and Texas. Allied Solutions is a wholly owned and independently operated subsidiary of Securian Financial Group. Visit alliedsolutions.net to learn more.

About Everwise Credit Union:

Everwise Credit Union is Indiana's largest credit union with more than \$5 billion in assets, over 50 branches throughout Indiana and southwest Michigan, and more than 300,000 members. Everwise offers traditional financial services including checking, savings, mortgages, and credit cards, as well as non-traditional services such as investments. Since its founding in 1931, Everwise has focused on making a positive impact on its members and the community. For more information, visit everwisecu.com.