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VANTAGE WEST COMMERCIAL BANKING EXPANDS AND WELCOMES THREE NEW COMMERCIAL REPRESENTATIVES

TUCSON, AZ (July 7, 2022) – Vantage West is expanding its reach in Arizona with the addition of three commercial banking team members. This move will allow businesses and real estate developers to leverage more resources including financial advice, guidance, and other credit union advantages to help fuel their business growth.

Mark Papoccia, Chief Business & Consumer Banking, said, “We are delighted to welcome this group of strong commercial bankers who are ready to introduce the exceptional Vantage West Credit Union Member experience to more Arizona-based businesses.”

He added, “Don, Blair, and Ryan will accelerate our commercial line of business and help more business Members meet their unique financial goals.”

Don Chamberlin, Vice President and Commercial Sales Manager offers more than 25 years of banking and leadership experience, from large financial institutions and credit unions. He brings with him a wealth of experience in commercial lending, appraising, underwriting, and loss mitigation. Chamberlin holds a bachelor’s degree in business management from Indiana University.

Ryan Ferguson, Commercial Relationship Manager brings more than 20 years of banking and finance Industry experience from credit unions, community banks, and large commercial banks. He has served in various capacities including commercial loan officer and portfolio manager. Ferguson holds a bachelor’s degree in business management and a master’s degree of business administration from the University of Phoenix.

Blair Tarver, Commercial Relationship Manager has a background in banking that spans more than 20 years in commercial banking, having worked as a relationship manager and team lead. He has a successful track record in structuring, negotiating, and managing complex credit relationships. Tarver holds a degree in Economics from East Texas State University and a master’s degree in International Business from Thunderbird School of Global Management with a focus on finance and Latin American studies.

The entire Vantage West commercial team is committed to igniting, expanding, and nurturing new commercial banking relationships while actively supporting the community.

About Vantage West Credit Union

Established in 1955, Vantage West is among the largest credit unions in Arizona and prescribes to the “relationship banking” model followed by many innovative financial institutions across

the country. Relationship banking creates a convenient and interactive experience with a personal touch and customized banking solutions for consumer and business Members.

Vantage West's Members benefit from reasonably priced loan rates and fewer fees on a broad range of personal and commercial financial products and solutions.

Vantage West offers a robust digital banking platform, 20 branch locations, and hundreds of fee-free access ATMs across the United States. Vantage West is Federally insured by NCUA.

To learn more about how Vantage West is changing the face of commercial banking, visit VantageWest.org/Business.