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VANTAGE WEST CREDIT UNION ANNOUNCES EXPANSION INTO MESA

Southern Arizona's largest credit union signs lease on a new Mesa retail site to continue its expansion of 10 new retail locations in the Phoenix-area by 2022.

MESA, AZ (November 6, 2018) – Vantage West Credit Union continues to build on its strength as southern Arizona's largest credit union by expanding its presence into Mesa.

In early September, credit union officials signed a lease on a 2,200 sq. ft. property located at 1239 E. McKellips Rd. (southeast corner of Stapley Dr. & McKellips Rd.) in Mesa. This new location is slated for a spring 2019 opening. It will be the credit union's fourth retail location in the Phoenix-area. The new location is positioned in an area with a high concentration of existing Members and also shows significant opportunity to expand services to both consumer and business Members.

Vantage West president/CEO Robert D. Ramirez says the credit union's *10 x '22 Expansion Strategy* aims to add two new locations every year for the next five years, for a total of 10 new Phoenix-area locations by 2022. He also noted that the strategy is designed to support efforts to establish a well-positioned network for enhancing Member engagement and creating value for the entire Membership.

This Mesa location is in addition to the Vantage West Cooper Square location in Gilbert, at Ray Rd. and Cooper Rd, which is scheduled to open in the coming months.

The ongoing expansion delivers convenience and ease of access to the more than 40,000 existing Members already in the Phoenix-area and offers the opportunity for a new Vantage West experience. To help bring that new experience to life, Vantage West has partnered with Chandler-based DBSI, a banking design-build firm named Most Innovative, Most Admired, and Fastest Growing for its work in the financial space.

The expansion into the Phoenix market aligns with the credit union's vision for strategic success through market growth and fulfills its mission to "Ignite collaborative relationships with Members and the communities it serves, so all can thrive together."

About Vantage West Credit Union

Vantage West is a \$1.9 billion credit union, headquartered in Tucson, Arizona. It was established in 1955 to serve airmen at Davis-Monthan Air Force Base. Since then the credit union has expanded to serve Members in Pima, Pinal, Maricopa and Cochise counties. Vantage West offers consumer and business banking services, and is federally insured by NCUA. VantageWest.org